

# **RENO/TAHOE**

REALTY GROUP, LLC

## **CAPABILITIES STATEMENT**

**Corporate: Information:** **RENO/TAHOE REALTY GROUP, LLC**  
521 Gordon Avenue  
Reno, Nevada, 89509

**President/CEO:** **Sarah Carmona Zink**  
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**DUNS:** 040587798  
**Cage Code:** 6MUZ8  
**GSA Contract Number:** **GS-23F-0076Y (9.13.2012 – 9.12.2017)**  
**Business Size:** Small Business & Women Owned Small Business  
**Schedule Title:** Federal Supply Schedule 00CORP Professional Services Schedule  
**Special Item Number:** 520.3 Due Diligence & Support  
520.5 Loan Servicing & Asset Management  
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**Socio-Economic Programs:** **SBA 8(a) Certified (12.19.2016 –12.18.2025)**  
Small Disadvantaged Business (SDB)  
Economically Disadvantaged Women Owned Small Business (EDWOSB)  
Minority Women Owned Small Business (MWOSB)

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**NAICS Codes:** **531210 – Offices of Real Estate Agents & Brokers**  
531190 – Lessors of Other Real Estate Property  
531311 – Residential Property Managers  
531312 – Non-Residential Property Managers  
531390 – Other Activities Related to Real Estate  
541611 – Administrative Mgmt. & General Mgmt. Consulting Svcs.  
624229 – Other Community Housing Services  
813910 – Business Associations  
813920 – Professional Associations

**Company Overview:**

Reno/Tahoe Realty Group, LLC, (RTRG) is a SBA 8(a), Minority Women Owned Small business recognized for its exceptional operations and professional integrity. RTRG was founded in 2009 in Reno, Nevada. RTRG received its GSA schedule in 2012 and in 2016 its 8(a) certifications. Since the beginning RTRG has been providing real estate services; including commercial leasing and sales, residential property management, and sales to clients in the private, corporate and government sectors. RTRG continues to provide all levels of asset management, loss mitigation, and disposition of single-family, multi-family, and commercial portfolios. For the past eight years, RTRG has provided program consulting to Federal, State and Local Governments in economic and market analysis, development and oversight of real estate acquisitions, due diligence, leasing, and compliance. RTRG has strategic alliances in position for support to manage most Federal, state and local requirements, regardless of size. Each alliance can make available a broad spectrum of Top Secret Q-cleared staff for projects at Level 4 buildings or at Agencies and sites such as DOE.

**Core Competencies:**

**Commercial Property Analysis, Acquisition & Sales** - Our professional staffing capacity is solid and robust, and has served us well over the past eight years. We take pride in leveraging our expertise, market knowledge and innovative strategies to create and implement long-term solutions for our clients' commercial real estate needs. We utilize the most sophisticated proprietary technology available and our team continues to stay on the cutting-edge through specialized designations and real estate education. RTRG while remaining local in our services to Northern Nevada and Lake Tahoe. We have established ourselves as a credible entity in the Asset Disposition world, and have reliable access to a vast U.S. urban and rural network of contractors, brokers, realtors and property management and preservation specialists, such that we routinely make and accept cross-country assignments and referrals.

**Banking & Asset Mgmt. Company Accounts both commercial and residential** – Since 2009, we have services a broad range of 16 U.S. and internationally-based accounts leading to our identity as experts we are in this field, both in dealing with divergent company expectations and timelines, and particularly in dealing with cultural differences and beliefs.

**Current & Past Contract Performance:      Five-year HUD Account FHA Insured Portfolio**

Nevada HUD – Contract # 949.502.0445 HUD Project POC – Jason Cohen ([j.cohen@chronosolutions.com](mailto:j.cohen@chronosolutions.com))

Project Performance Period – 6 years

Dollar value of the Project -- \$8,775,806

**Eight-year Fannie Mae Account**

Fannie Mae – Contract # TR141774X Fannie Mae Project POC – Blanca Cardona [blanca\\_cardona@fanniemae.com](mailto:blanca_cardona@fanniemae.com)  
Phone number – 214.636.1035

Project Performance Period – 8 years

Dollar value of the Project -- \$56,639,157